



Fax (08/21/98)

TO: Melanie @ KLEIN CANDY (FAX #(717)823-9670

CC: J. McLean / RJR

J. Campbell / RJR

KLEIN CANDY (#761406) PO # / ORDER \$ AMOUNT REQUEST FORM

PROMOTION: SALEM SLIDE BOX B1G1F (TEST) PROMOTION #801598

Ship Date to KLEIN	
1st Ship Date to Retail:	SEPTEMBER
NY PRODUCT PO #	
DISPLAYS PO #	N/A
Vendor #	04360

♦ PRODUCT DELIVERY DATE: SEPTEMBER , 1998

#/ SALEM B1G1F (6M) CASES				
STATE USE	UIN #	SLIDE BOX 12300-25492	LIGHT BOX 12300-25493	PRODUCT ORDER AMOUNT (\$)
NY		6	6	\$

♦ DISPLAYS DETAIL

DELIVERY DATE: SEPTEMBER , 1998

Shipper Description	RJR Item #	UPC#	Packing	Quantity Required
SAL NY OCT B1G1F 20 PK/ DISP/ SHIPPER	546854	12300- 70382	@ 1 / SKU	90
SKU WEIGHT: 1.9100 SKU CUBE: 0.9640				

♦ SPECIAL INFORMATION:
TEST PROMOTION

51861 6785

SALEM B1G1F PROMOTION

51861 6786

SR Terr	# Salem Disp. Requested	Acct #	Name	Address	City	Chain Name	Phone	Vol	VAP Whse #	VAP Wholesaler	Supplier #
122901	2	820459	SMOKER'S PARADISE 80	16 WESTMINSTER RD	WEST HEMP	SMOKERS PARAD	(000) 000-0000	300	761406	KLEIN CANDY COMPANY	
122601	3	818038	BILLYS FOOD STORE	65 PAGE AVE	STATEN ISLA		(718) 227-3638	120	761406	KLEIN CANDY COMPANY	
1221	73	714335	JAY DISTRIBUTORS	451-453 SAIN	JERSEY CITY		201 222 0400		761406	KLEIN CANDY	
122409	2	700458	HATMAN DELI	3759 BROADWAY	NEW YORK		(212) 694-2837	90	761406	KLEIN CANDY COMPANY	
122409	2	26676	NIKOS DISCOUNT	4064 BROADWAY	NEW YORK		(212) 781-7811	99	761406	KLEIN CANDY COMPANY	
TOTAL	82										

506 SMS506N1

SALES MATERIALS SYSTEM
ALLOCATION TRANSFERS (SPREADSHEET FORMAT)

08/21/98 13:54

FN _____

Location: 16XXXX 16 BUFFALO REGION
Item Name: 546854 SAL NY OCT B1G1F 20 PK/DISP/SHIPPER
SKU: BOX Pack: 1.000

A/R/D/T Available		Transfer to Amount A/R/D/T		A/R/D/T Available		Transfer to Amount A/R/D/T	
-----		-----		-----		-----	
16XXXX	135	135	_____	12XXXX			

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Help Retrn UPD TOP Bkwrđ Frwrđ Main

51861 6787

502 SMS502N1

SALES MATERIALS SYSTEM

08/21/98 13:54

SMS ALLOCATION INQUIRY

FN: _____

Area/Reg/Div/Terr*: 16XXXX (Wildcards Allowed) << Found 1 locations >>

Item Number.....: 546854 SAL NY OCT B1G1F 20 PK/DISP/SH

Location	Actual	Usage	Available	Transfer
1 16 BUFFALO REGION	0	0	135	135

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
Help Retrn Bkwrđ Frwrđ Main

51861 6788

S. MacLeod
S. Rush

Direct Accounts Requiring PO Numbers

SIS #	Direct Account Name	PO No. Requirements	PO Number Procedure
180000	Elmira Tobacco	Product Only	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)
278580	Herkimer Wholesale	Product / Displays / Premiums. Use same PO # for product / premiums / displays	Fax to Mike Defabio @ (315) 793-3450. <u>Include:</u> Number of cases per brand style, and number of displays/ premiums ordered; UPC #s; premium/ display item #; order \$ amount (Non-EFT), arrival date.
375878	McLane NE	Product / Displays / Premiums. Different PO Numbers for each.	E-Mail to K. Long / T. Sullivan @ RJR on special Form
442680	Mountain Candy	Product Only	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)
447000	Mutual Wholesale	Product Only	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)
162800	N. Dressler / Klein	Product Only	Fax to Elaine Poor @ (717) 823-7177. <u>Include:</u> Number of cases per brand style, UPC #s; order \$ amount (EFT), arrival date.
570300	Scheidelman	Product Only (Ship Tues/Thurs Only)	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)

Direct Accounts Requiring PO Numbers

SIS #	Direct Account Name	PO No. Requirements	PO Number Procedure
315288	Dowlings	Product / Displays / Premiums. Different PO #s.	Fax or E-Mail promotion information to R.Tanchyk, with date PO Numbers are needed by and he will obtain.
647510	Trading Port	Product Only	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)
154180	Derigo Sales	Product / Displays / Premiums. Different PO Numbers for each.	Fax to Kathy Sundeen @ (716) 834-9516 <u>Include</u> : Number of cases per brand style, and number of displays/ premiums ordered; UPC #s; premium/ display item #; order \$ amount (EFT), arrival date.
336660	E.P. Kirst	Product Only (Ship Wed. Only)	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)
331440	J. Kern	Product Only	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)
842166	Tops (W. Farms)	Product Only	Use 'Renee', advise her arrival date and EFT \$ Amount, and she will handle.
649920	Tripifoods	Product Only	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)
023880	Associated Grocers	Product / Displays / Premiums. Different PO Numbers for each.	Fax to David Beaudet @ (603) 669-5423 <u>Include</u> : Number of cases per brand style, and number of displays/ premiums ordered; UPC #s; premium/ display item #; order \$ amount (EFT), arrival date.
462720	NH Tobacco	Product Only	Use Arrival Date (i.e., 010197 = Jan. 1, 1997)